

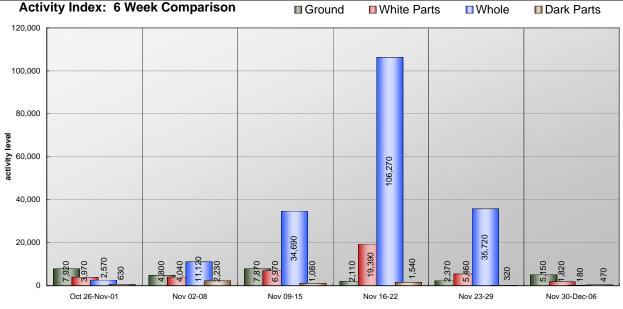
USDA Weekly Retail Turkey Feature Activity

Fri. Nov 30, 2007

Advertised Prices for Turkey to Consumers at Major Retail Supermarket Outlets during the period of 11/30 thru 12/06.

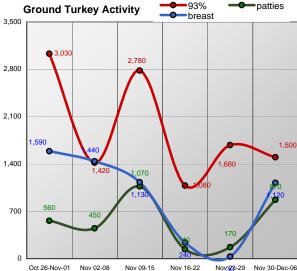
(prices in dollars per pound fresh unless otherwise noted; does not reflect all turkey items available in the marketplace)

| NATIONAL SUMMARY | | | | | | | | | | | | | |
|------------------------|---------|-----------|---------|-----------|-----------------|---------|--|--|--|--|--|--|--|
| | THIS | WEEK | LAST | WEEK | LAST YEAR | | | | | | | | |
| Feature Rate 1/ | 26.1% | of 17,000 | 43.5% (| of 17,000 | 46.4% of 17,000 | | | | | | | | |
| | outlets | | outlets | | outlets | | | | | | | | |
| Special Rate 4/ | 0.4% | | 6.6% | | 8.2% | | | | | | | | |
| Activity Index 2/ | 9,370 | | 44,250 | | 12,810 | | | | | | | | |
| 3/ | Stores | Wtd Avg | Stores | Wtd Avg | Stores | Wtd Avg | | | | | | | |
| WHOLE BIRDS: | | | | | | | | | | | | | |
| Fresh - Hens | | | 9,750 | 1.36 | 10 | 0.98 | | | | | | | |
| " - Toms | | | 9,720 | 1.37 | 10 | 0.98 | | | | | | | |
| Frozen - Hens | 110 | 0.73 | 8,010 | 0.96 | 260 | 0.86 | | | | | | | |
| " - Toms | 70 | 0.69 | 8,240 | 0.96 | 260 | 0.86 | | | | | | | |
| PARTS: | | | | | | | | | | | | | |
| Breast: | | | | | | | | | | | | | |
| Bone-in, whole | | | | | | | | | | | | | |
| Fresh | | | 2,630 | | | | | | | | | | |
| Frozen | 260 | 1.85 | 2,090 | 1.74 | | | | | | | | | |
| Hotel Style | | | | | | | | | | | | | |
| Fresh | | | | | | | | | | | | | |
| Frozen | | | | | | | | | | | | | |
| Split, bone-in | | | | | | | | | | | | | |
| Fresh | | | | | | | | | | | | | |
| Rotisserie | 160 | 7.99 | 690 | 7.57 | 720 | 5.41 | | | | | | | |
| Boneless, whole | | | | | | | | | | | | | |
| Cutlets | 810 | 4.50 | 20 | 3.99 | 1,120 | 4.27 | | | | | | | |
| Cutlets, thin sliced | 90 | 3.99 | 30 | 3.99 | 160 | 4.49 | | | | | | | |
| Strips | 20 | 4.54 | | | 420 | 4.08 | | | | | | | |
| Tenders | 480 | 4.32 | | | 970 | 3.84 | | | | | | | |
| Marinated Tenders | 1,400 | 3.93 | 380 | 3.91 | 870 | 3.89 | | | | | | | |
| Drumsticks | 240 | 1.13 | 90 | 0.99 | 150 | 1.26 | | | | | | | |
| Thighs | 140 | 1.23 | | | 100 | 1.49 | | | | | | | |
| Wings | 90 | 0.99 | 90 | 0.99 | 120 | 1.26 | | | | | | | |
| Necks | | | | | 100 | 1.49 | | | | | | | |
| Smoked Drumsticks | | | 140 | 1.89 | 60 | 1.52 | | | | | | | |
| Smoked Wings | | | | | 60 | 1.52 | | | | | | | |
| Smoked Necks | | | | | 10 | 1.67 | | | | | | | |
| GROUND TURKEY: | 5,150 | 2.63 | 2,370 | 2.31 | 7,260 | 2.54 | | | | | | | |
| Patties | 870 | | 170 | | 710 | 2.60 | | | | | | | |
| Sausage | 1,240 | | 430 | 2.42 | 1,160 | 2.43 | | | | | | | |
| 85% lean | 420 | | 60 | 1.89 | 1,020 | 1.86 | | | | | | | |
| 93% lean | 1,500 | 2.29 | 1,680 | 2.25 | 3,090 | 2.26 | | | | | | | |
| Breast | 1,120 | 3.76 | 30 | 3.99 | 1,280 | 3.79 | | | | | | | |
| Rolls (frsh/frz 1 lb.) | 350 | 1.37 | | | 150 | 1.00 | | | | | | | |



Turkey Featuring - 11/30 thru 12/06

First of the month promotional activity is very light on turkey items. A few frozen hens and toms are offered at discounts to last week while limited ads on frozen bone-in breasts command premiums. Tenders reappear after a few weeks absence and offers on cutlets are more available. Offers surge on marinated tenders, especially in the East and West regions. Fresh drums, thighs and wings are more active, but no smoked parts are shown this week. Ground turkey promotions rebound from recent weeks. Offers focus on 93% lean, ground breast and sausage but all items are widely promoted. A few stores offer kosher whole birds and bone-in breast for Hanukkah and a number of stores continue to offer holiday dinners.



All report information gathered from publicly available sources including store circulars, newspaper ads, and retailer websites.

1/: FEATURE RATE: the amount of sampled stores advertising any reported turkey item during the current week, expressed as a percentage of the total sample. 2/: ACTIVITY INDEX: a measure of the absolute frequency of feature activity equal to the total number of stores for each advertised turkey item (e.g., a retailer with 100 outlets featuring 3 turkey items has an activity index of 300).3/: STORES/AVG: the total number of advertising outlets and the weighted average price weighted by the respective number of outlets. 4/: SPECIAL RATE: the percentage of sampled stores with a no-price promotion (e.g., buy 1, get 1 free, etc.)

Note: rolls not included in ground fresh ground turkey total and weighted average.



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| | EASTERN U.S. (CT,DC,DE,FL,GA,MA,MD,ME,NC,NH,NJ, NY,PA,RI,SC,VA,VT,WV) | | | CENTRAL U.S. (AL,AR,IA,IL,IN,KS,KY,LA,MI,MN,MO,MS,ND, NE, OH, OK,SD,TN,TX,WI) | | | WESTERN U.S. | | | |
|------------------------|--|------------------|---------------------|--|-------------------|---------|--|-------------------|---------|--|
| | | | | | | | (AZ,CA,CO,ID,MT,NM,NV,OR,UT,WA,WY) | | | |
| | | | | | | | (12,51,55,15,1011,100,100,511,511,001,501) | | | |
| Feature Rate 1/ | | 0 sampled outlet | ts | | 300 sampled outle | ts | 39.8% of 3,75 | 0 sampled outlets | S | |
| Special Rate 4/ | 0.7% of stores w/ no-price promotions | | | 0.1% of stores w/ no-price promotions | | | 0.0% of stores w/ no-price promotions | | | |
| Activity Index 2/ | Activity Index = 4,600 | | | Activity Index = 1,470 Price Range Summary | | | Activity Index = 2,950 | | | |
| | Price Range Summary | | Price Range Summary | | | | | | | |
| | (\$/pound) | | Vtd Avg | (\$/pound) | | Vtd Avg | (\$/pound) | | Vtd Avg | |
| WHOLE BIRDS: | () | | | , , , , , , , , , , , , , , , , , , , | | | , , , , , , , , , , , , , , , , , , , | | | |
| Fresh - Hens | | | | | | | | | | |
| " - Toms | | | | | | | | | | |
| Frozen - Hens | 0.69 | 70 | 0.69 | 0.79 | 40 | 0.79 | | | | |
| " - Toms | 0.69 | 70 | 0.69 | | | | | | | |
| PARTS: | | | | | | | | | | |
| Breast: | | | | | | | | | | |
| Bone-in, whole | | | | | | | | | | |
| Fresh | | | | | | | | | | |
| Frozen | 1.49 - 1.99 | 250 | 1.86 | 1.49 - 1.79 | 10 | 1.61 | | | | |
| Hotel Style | | | | | | | | | | |
| Fresh | | | | | | | | | | |
| Frozen | | | | | | | | | | |
| Split, bone-in | | | | | | | | | | |
| Fresh | | | | | | | | | | |
| Rotisserie | 7.99 | 160 | 7.99 | | | | | | | |
| Boneless, whole | | | | | | | | | | |
| Cutlets | 3.63 - 3.99 | 370 | 3.97 | 4.54 - 5.45 | 310 | 5.12 | 4.54 | 130 | 4.54 | |
| Cutlets, thin sliced | 3.99 | 90 | 3.99 | | | | | | | |
| Strips | | | | | | | 4.54 | 20 | 4.54 | |
| Tenders | 3.99 | 40 | 3.99 | 3.99 - 4.79 | 310 | 4.50 | 3.99 | 130 | 3.99 | |
| Marinated Tenders | 3.19 - 3.73 | 600 | 3.71 | 4.26 | 120 | 4.26 | 3.73 - 4.26 | 680 | 4.06 | |
| Drumsticks | 0.99 - 1.19 | 230 | 1.11 | 1.68 | 10 | 1.68 | | | | |
| Thighs | 1.19 | 130 | 1.19 | 1.68 | 10 | 1.68 | | | | |
| Wings | 0.99 | 90 | 0.99 | | | | | | | |
| Necks | | | | | | | | | | |
| Smoked Drumsticks | | | | | | | | | | |
| Smoked Wings | | | | | | | | | | |
| Smoked Necks | | | | | | | | | | |
| GROUND TURKEY: | | | | | | | | | | |
| Patties | 2.00 - 3.00 | 290 | 2.60 | 2.00 - 2.50 | 220 | 2.05 | 3.00 | 360 | 3.00 | |
| Sausage | 1.59 - 2.49 | 790 | 2.28 | 2.45 - 2.49 | 120 | 2.46 | 2.46 - 2.87 | 330 | 2.61 | |
| 85% lean | 1.33 - 1.69 | 330 | 1.64 | 1.41 - 1.49 | 80 | 1.43 | 1.66 | 10 | 1.66 | |
| 93% lean | 1.92 - 2.68 | 670 | 2.13 | 2.04 - 2.23 | 120 | 2.07 | 2.40 - 2.79 | 710 | 2.47 | |
| Breast (99-100% lean) | 1.83 - 3.99 | 420 | 3.38 | 3.99 | 120 | 3.99 | 3.99 | 580 | 3.99 | |
| Rolls (frsh/frz 1 lb.) | 1.25 - 1.99 | 300 | 1.38 | 1.25 - 1.33 | 50 | 1.27 | | | 0 -4 (| |